



# ORO AGRI

ORO AGRI INTERNATIONAL Ltd

## Oro Agri is looking for an experienced: **EUROPE SNR. TECHNICAL MANAGER**

### **Main roles and responsibilities of Europe Technical Manager will be as follows:**

- Representing the technical viewpoints of the Management team
- Provide technical leadership internally and establishing / maintaining external technical network including key influencers
- Coordinating all field resource planning and trial activities ie. trials allocation both internally and externally
- Responsible for the maintenance of technical standards, external credibility and training
- Driving excellence in technical launch and support within their area
- Prepare technical reports on existing trials for marketing purposes
- Present technical papers at various tradeshow
- Assist with new product development and market strategy
- Label review and development
- Follow up and address any technical Q & A of Oro Agri products with customers/distributors

### **Desired Skills and Experience**

#### **Critical knowledge and experience**

- IPM and BIOPESTICIDE programs
- Hold critical internal & external crop expertise across a range of agronomic and market conditions
- Understanding of the role / value of technical information in a commercial environment
- In-depth crop & product knowledge - labelled and actual use patterns across various European regions
- Understanding the aims of experimentation, including trial design & statistical analysis using ARM software
- In-field technical experience including trials as well as commercial awareness
- Relationships with key national influencers is a definite plus

#### **Critical technical and professional capabilities**

- Excellent understanding of customer needs and importance of distinctive value proposition
- Holds necessary Agronomy training qualifications
- Excellent communication skills - written, verbal, presentation
- Excellent interpretation of field trials data and conversion to use for product advice and technical support
- Analytical thinking

#### **Miscellaneous Requirements**

- Extensive travel required and close proximity to major airport preferred.
- Multiple language and strong computer skills required.

#### **Interested?**

For inquiries please contact Ms. Carol Pullen, General Manager Europe. Tel.: +31 639 22 4010.  
Please send applications and resumes in English to [EUemployment@oroagri.com](mailto:EUemployment@oroagri.com).

### **Oro Agri**

develops, manufactures and distributes agricultural "soft chemistry" products which fall under the organic, sustainable or environmentally friendly categories and are distributed internationally to more than 78 countries.

Oro Agri labels include:

#### **PREV-AM**

- an ORANGE OIL active based BIOPESTICIDE comprising Insecticide, fungicide and miticide all-in-one

#### **TRANSFORMER**

- Soil conditioner

#### **WETCIT**

- Adjuvant

For more info:

[www.oroagri.com](http://www.oroagri.com)